

## The Second Quarterly Report For the Six Months Ended September 30, 2004

TOMY COMPANY, LTD. 9-10 Tateishi 7-chome, Katsushika-ku, Tokyo 124-8511, Japan Tel:81-3-3693-9033 Fax:81-3-3694-7403 Web site:http://www.tomy.com/ir

## Consolidated Balance Sheets (Unaudited)

TOMY COMPANY, LTD. AND SUBSIDIARIES

As of September 30, 2004 and 2003

			Thousands of
	Millions o	f yen	U.S. dollars
	2004	2003	<b>2004</b>
ASSETS			
Current Assets:			
Cash and cash equivalents	<b>¥18,455</b>	¥16,388	\$166,185
Marketable securities	<b>565</b>	865	<b>5,085</b>
Trade notes and accounts receivable	14,774	16,137	<b>133,039</b>
Less - Allowance for doubtful receivables	(343)	(312)	(3,092)
Inventories	<b>7,816</b>	7,505	<b>70,385</b>
Deferred income taxes - current	1,447	1,358	<b>13,034</b>
Others	<b>3,614</b>	3,823	<b>32,550</b>
	46,328	45,764	417,186
Property, Plant and Equipment, at Cost:			
Land	3,408	3,414	<b>30,689</b>
Buildings and structures	<b>6,559</b>	6,642	<b>59,063</b>
Machinery and equipment	<b>22,047</b>	21,720	<b>198,534</b>
Construction in progress	145	186	<b>1,308</b>
	32,159	31,962	<b>289,594</b>
Less - Accumulated depreciation	(24,090)	(22,925)	<b>(216,935)</b>
	8,069	9,037	72,659
Investments and Other Assets:			
Investment securities	<b>907</b>	1,059	<b>8,170</b>
nvestment in unconsolidated subsidiaries and affiliates	87	101	7 <b>84</b>
Leasehold deposits and other	1,070	787	<b>9,629</b>
Deferred income taxes - non current	744	614	<b>6,703</b>
	2,808	2,561	<b>25,286</b>
Fotal Assets	57,205	57,362	515,131

			Thousands of	
	Millions of	of yen	U.S. dollars	
—	<b>2004</b>	2003	<b>2004</b>	
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current Liabilities:				
Short-term borrowings	<b>¥4,965</b>	¥14,424	\$44,712	
Current portion of long-term debt	<b>913</b>	333	<b>8,223</b>	
Trade notes and accounts payable	<b>5,806</b>	5,551	<b>52,287</b>	
Other payables	<b>3,829</b>	3,435	<b>34,481</b>	
Accrued expenses	<b>2,813</b>	2,820	25,332	
Accrued income taxes	<b>843</b>	584	<b>7,594</b>	
Others	<b>1,629</b>	1,200	<b>14,662</b>	
	20,798	28,347	187,291	
		· ·		
Long-Term Liabilities:				
Long-term debt, less current portion	12,029	6,000	<b>108,319</b>	
Severance retirement allowances:				
Employees	1,123	1,013	10,116	
Directors	449	403	4,040	
Deferred income taxes for revaluation of land	18	18	159	
Others	1,227	1,270	11,051	
	14,846	8,704	133,685	
	,	,	,	
Minority Interests	<b>294</b>	80	<b>2,645</b>	
Shareholders' Equity:				
Common stock, no par				
Authorized 60,000,000 shares				
Issued 20,419,299 shares at September 30, 2004 and 2003	2,990	2,990	<b>26,924</b>	
Additional paid-in capital	2,936	2,936	26,440	
Retained earnings	17,018	15,926	153,245	
Revaluation reserve for land, net of tax	26	26	234	
Net unrealized holding gains on securities	<b>84</b>	25	760	
Foreign currency translation adjustments	(1,772)	(1,663)	(15,959)	
	21,282	20,240	<u> </u>	
	~1,~U~	20,240	101,011	
Less - treasury stock, at cost				
10,173 shares at September 30, 2004 and 6,963 shares at September 30, 2003	(15)	(9)	(134)	
	<b>21,267</b>	20,231	191,510	
Total Liabilities and Shareholders' Equity	<b>57,205</b>	57,362	515,131	

## Consolidated Statements of Operations (Unaudited)

#### TOMY COMPANY, LTD. AND SUBSIDIARIES

For the six months ended September 30, 2004 and 2003

			Thousands of
	Millions o		U.S. dollars
N-4 C-1	2004 N97 951	2003	2004
Net Sales	¥37,851	¥38,742	\$340,845
Cost of Sales	23,760	23,496	213,952
Gross profit	14,091	15,246	<b>126,893</b>
Selling, General and Administrative Expenses	12,241	11,405	110,234
Operating Income	1,850	3,841	<b>16,659</b>
Other Income (Expenses):			
Interest and dividend income	20	28	177
Interest expenses	(82)	(158)	(737
Gain on sale of fixed assets	4	1	33
Loss on disposal of plant and equipment, net	(16)	(2)	(145)
Sales discounts	(57)	(81)	(513)
Impairment loss on investment securities	( <b>0</b> )	-	(4
Foreign exchange gain (loss), net	98	(194)	879
Loss on voluntary recall of products	(200)	-	(1,801)
Others, net	12	31	120
	(221)	(375)	(1,991)
Income before Income Taxes	1,629	3,466	<b>14,668</b>
Provision for Income Taxes - current	921	702	8,295
- deferred	(172)	852	(1,554)
Minority Interest in Subsidiaries	(44)	(17)	(397)
Net Income	836	1,895	7,530

Net Income:			
Basic	<b>¥40.97</b>	¥92.82	<b>\$0.37</b>
Diluted	37.13	-	0.33
Cash dividends, applicable to the year	¥5.00	¥0.00	<b>\$0.05</b>

#### TOMY COMPANY, LTD. AND SUBSIDIARIES As of September 30, 2004 and 2003

	Millions of yen					
	Common stock	Additional paid-in capital	Retained earnings	Treasury stock	Net gains and losses not recognized in the statements of operations	Total
Balance at March 31, 2004	<b>¥2,990</b>	<b>¥2,936</b>	<b>¥16,533</b>	<b>(¥12)</b>	<b>(¥1,609)</b>	¥20,838
Unrealized holding losses on securities arising during the period Foreign currency translation adjustments					(51) (2)	(51) (2)
Net income Dividends declared Bonuses paid to directors & corporate auditors Equity in subsidiaries excluded in consolidation at beginning of year			836 (204) (150) 3			836 (204) (150) 3
Tresury stock				(3)		(3)
Balance at September 30, 2004	<b>¥2,990</b>	<b>¥2,936</b>	¥17,018	<b>(¥15)</b>	<b>(¥1,662)</b>	¥21,267
				Millions of ye	en	
		Additional			Net gains and losses	

	Common	Additional paid-in	Retained	Treasury	Net gains and losses not recognized in the	
	stock	capital	earnings	stock	statements of operations	Total
Balance at March 31, 2003	¥2,990	¥2,936	¥14,078	<b>(¥8)</b>	(¥1,518)	<b>¥18,478</b>
Unrealized holding gains on securities arising during the period Foreign currency translation adjustments					144 (238)	144 (238)
Net income			<b>1,895</b>			<b>1,895</b>
Bonuses paid to directors & corporate auditors			(47)			(47)
Tresury stock				(1)		(1)
Balance at September 30, 2003	<b>¥2,990</b>	<b>¥2,936</b>	¥15,926	<b>(¥9)</b>	<b>(¥1,612)</b>	<b>¥20,231</b>

	Thousands of U.S. dollars					
	Common stock	Additional paid-in capital	Retained earnings	Treasury stock	Net gains and losses not recognized in the statements of operations	Total
Balance at March 31, 2004	<b>\$26,924</b>	\$26,440	<b>\$148,883</b>	(\$110)	(\$14,492)	\$187,645
Unrealized holding losses on securities arising during the period Foreign currency translation adjustments					(457) (16)	(457) (16)
Net income Dividends declared Bonuses paid to directors & corporate auditors Equity in subsidiaries excluded in consolidation at beginning of year Tresury stock			7,530 (1,838) (1,359) 29	(24)		7,530 (1,838) (1,359) 29 (24)
Balance at September 30, 2004	<b>\$26,924</b>	<b>\$26,440</b>	<b>\$153,245</b>	(\$134)	(\$14,965)	\$191,510

### TOMY COMPANY, LTD. AND SUBSIDIARIES

For the six months ended September 30, 2004 and 2003

			Thousands of	
	Millions of		U.S. dollars	
	2004	2003	2004	
Cash Flows from Operating Activities:	<b>X</b> /4 000	NO 400	64.4.000	
Income before income taxes	¥1,629	¥3,466	<b>\$14,668</b>	
Depreciation and amortization	761	1,087	6,850	
Interest and dividend income	(20)	(28)	(177)	
Interest expenses	<mark>82</mark>	158	737	
Increase in trade notes and accounts receivable	(4,450)	(6,552)	(40,072)	
Increase in inventories	(2,239)	(2,320)	<b>(20,160)</b>	
Increase in prepaid expenses	<b>(687)</b>	(398)	<b>(6,189)</b>	
Increase in trade notes and accounts payable	<b>1,969</b>	1,512	17,727	
Others, net	<b>227</b>	582	<b>2,052</b>	
Sub total	(2,728)	(2, 493)	<b>(24,564)</b>	
Interest and dividend received	19	27	173	
Interest paid	(125)	(160)	(1,124)	
Income tax paid	(407)	(442)	(3,667)	
Net cash used in operating activities	(3,241)	(3,068)	(29,182)	
Cash Flows from Investing Activities:				
Purchase of property, plant and equipment	(569)	(1,201)	(5,122)	
Purchase of marketable and investment securities	(501)	(666)	(4,513)	
Proceeds from sales of marketable and investment securities	505	3,437	4,545	
Others, net	(119)	3	(1,066)	
Net cash provided by (used in) investing activities	(684)	1,573	(6,156)	
Cash Flows from Financing Activities:				
Proceeds from short-term borrowings, net	<b>529</b>	5,286	4,759	
Repayment of long-term debt	(307)	(10,130)	(2,761)	
Proceeds from long-term debt	7,000	1,300	63,035	
Dividends paid	(204)	(1)	(1,833)	
Others, net	(27)	(1)	(260)	
Net cash provided by (used in) financing activities	<u>6,991</u>	(3,546)	62,940	
Effect of Exchange Rate on Cash and Cash Equivalents	(31)	(84)	(275)	
Net increase (decrease) in Cash and Cash Equivalents	3,035	(5,125)	27,327	
Cash and Cash Equivalents at Beginning of period	15,349	21,513	138,219	
Net Increase in cash and cash equivalents due to change of consolidated subsidiaries	71	~1,010	639	
Cash and Cash Equivalents at End of Period	¥18,455	¥16,388	\$166,185	
Vasit and Vasit Equivalents at End of 1 61100	±10,400	+10,000	<b>9100,10</b> J	

## **Business Segment Information (Unaudited)**

For the six months ended September 30, 2004 and 2003 The Group operates principally in the toy manufacturing and marketing business.

	Millions of yen						
2004	Тоу	Others	Total	Eliminations Co	onsolidated		
Net Sales:							
Sales to customers	¥36,587	<b>¥1,264</b>	¥37,851	-	¥37,851		
Inter-segment sales	9	<b>1,290</b>	1,299	<b>(1,299)</b>	-		
Total	36,596	2,554	<b>39,150</b>	(1,299)	<b>37,851</b>		
Operating expenses	34,269	2,274	<b>36,543</b>	<b>(542)</b>	<b>36,001</b>		
Operating income	¥2,327	<b>¥280</b>	<b>¥2,607</b>	<b>(¥757)</b>	¥1,850		
Total assets	¥36,320	<b>¥4,642</b>	<b>¥40,962</b>	<b>¥16,243</b>	¥57,205		

	Millions of yen						
2003	Тоу	Others	Total	Eliminations C	onsolidated		
Net Sales:							
Sales to customers	¥37,464	¥1,278	¥38,742	-	¥38,742		
Inter-segment sales	11	1,207	1,218	(1,218)	-		
Total	37,475	2,485	39,960	(1,218)	38,742		
Operating expenses	33,157	2,259	35,416	(515)	34,901		
Operating income	¥4,318	¥226	¥4,544	(¥703)	¥3,841		
Total assets	¥37,246	¥4,504	¥41,750	¥15,612	¥57,362		

2004	Thousands of U.S. Dollars						
	Тоу	Others	Total	Eliminations Consolid			
Net Sales:							
Sales to customers	<b>\$329,462</b>	<b>\$11,383</b>	<b>\$340,845</b>	-	\$ <b>340,845</b>		
Inter-segment sales	82	<b>11,618</b>	11,700	<b>(11,700)</b>	-		
Total	329,544	<b>23,001</b>	352,545	(11,700)	<b>340,845</b>		
Operating expenses	<b>308,588</b>	<b>20,477</b>	<b>329,065</b>	(4,879)	<b>324,186</b>		
Operating income	\$20,956	<b>\$2,524</b>	<b>\$23,480</b>	(\$6,821)	<b>\$16,659</b>		
Total assets	<b>\$327,061</b>	<b>\$41,798</b>	\$ <b>368,8</b> 59	<b>\$146,272</b>	\$515,131		

# **Operations by Geographic Area (Unaudited)** For the six months ended September 30, 2004 and 2003

Sales and operating income are attributed to countries, based on location of business assets.

	Millions of yen							
2004	Japan	Europe	North America	Asia	Total	Eliminations	Consolidated	
Net Sales:								
Sales to customers	<b>¥29,736</b>	¥5,612	<b>¥1,217</b>	<b>¥1,286</b>	<b>¥37,851</b>	-	¥37,851	
Inter-segment sales	1,326	2	0	<b>6,869</b>	<b>8,197</b>	<b>(8,197)</b>	-	
Total	<b>31,062</b>	<b>5,614</b>	1,217	<b>8,155</b>	<b>46,048</b>	<b>(8,197)</b>	<b>37,851</b>	
Operating expenses	<b>27,660</b>	5,551	<b>1,844</b>	<b>8,140</b>	43,195	<b>(7,194)</b>	<b>36,001</b>	
Operating income (loss)	¥3,402	<b>¥63</b>	<b>(¥627)</b>	¥15	<b>¥2,853</b>	<b>(¥1,003)</b>	¥1,850	
Total assets	¥31,668	¥7,872	<b>¥1,736</b>	¥7,155	<b>¥48,431</b>	<b>¥8,774</b>	¥57,205	

	Millions of yen							
2003	Japan	Europe	Asia	Others	Total	Eliminations	Consolidated	
Net Sales:								
Sales to customers	¥28,156	¥6,023	¥1,702	¥2,861	¥38,742	-	¥38,742	
Inter-segment sales	2,425	30	6,366	1	8,822	(8,822)	-	
Total	30,581	6,053	8,068	2,862	47,564	(8,822)	38,742	
Operating expenses	26,787	5,795	7,874	2,492	42,948	(8,047)	34,901	
Operating income	¥3,794	¥258	¥194	¥370	¥4,616	(¥775)	¥3,841	
Total assets	¥30,860	¥8,093	¥6,994	¥2,520	¥48,467	¥8,895	¥57,362	

	Thousands of U.S. Dollars							
2004	Japan	Europe	North America	Asia	Total	Eliminations	Consolidated	
Net Sales:								
Sales to customers	<b>\$267,768</b>	<b>\$50,532</b>	<b>\$10,960</b>	\$11,5 <b>8</b> 5	<b>\$340,845</b>	-	\$340,845	
Inter-segment sales	11,940	17	0	\$61,860	<b>73,817</b>	<b>(73,817)</b>	-	
Total	279,708	<b>50,549</b>	10,960	73,445	<b>414,662</b>	(73,817)	340,845	
Operating expenses	<b>249,083</b>	<b>49,987</b>	<b>16,605</b>	<b>73,298</b>	<b>388,973</b>	<b>(64,787)</b>	<b>324,186</b>	
Operating income (loss)	\$30,625	<b>\$562</b>	<b>(\$5,645)</b>	<b>\$147</b>	\$ <b>25,689</b>	<b>(\$9,030)</b>	<b>\$16,659</b>	
Total assets	<b>\$285,166</b>	\$7 <b>0,888</b>	<b>\$15,629</b>	<b>\$64,426</b>	\$ <b>436,109</b>	<b>\$79,022</b>	\$515,131	

## **Overseas Sales and the Ratios (Unaudited)**

For the six months ended September 30, 2004 and 2003 Overseas sales consist of export sales by TOMY COMPANY, LTD. and domestic subsidiaries and sales by consolidated foreign subsidiaries.

		Millions of yen							
		2004				2003			
	Europe	North America	Asia	Total	Europe	Others	Total		
Overseas sales	¥6,392	<b>¥1,611</b>	<b>¥1,418</b>	<b>¥9,421</b>	¥6,367	¥4,693	¥11,060		
Consolidated sales	-	-	-	¥37,851	-	-	¥38,742		
Overseas sales ratio	<b>16.9%</b>	<b>4.3%</b>	<b>3.7%</b>	<b>24.9%</b>	16.4%	12.1%	28.5%		
		Thousands of U	.S.Dollars						
	2004								
	Europe	North America	Asia	Total					
Overseas sales	\$57,562	<b>\$14,505</b>	<b>\$12,769</b>	<b>\$84,836</b>					
Consolidated sales	-			\$340,845					
Overseas sales ratio	<b>16.9%</b>	<b>4.3%</b>	<b>3.7%</b>	<b>24.9%</b>					

## **Notes to Consolidated Financial Statements**

#### 1. BASIS OF PRESENTATION

TOMY COMPANY, LTD. and its consolidated domestic subsidiaries maintain their official accounting records in Japanese yen and in accordance with the provisions set forth in the Japanese Commercial Code and accounting principles and practices generally accepted in Japan. The accounts of overseas subsidiaries are based on their accounting records maintained in conformity with generally accepted accounting principles and practices prevailing in the respective countries of domicile. Certain accounting principles and practices generally accepted in Japan are different from International Accounting Standards and standards in other countries in certain respects as to application and disclosure requirements.

All amounts are unaudited.

#### 2. BASIS OF TRANSLATING CONSOLIDATED FINANCIAL STATEMENTS

The translations of the Japanese yen amounts into U.S. dollars are included solely for the convenience of readers, using the prevailing exchange rate at September 30, 2004, which was ¥111.05 to U.S.\$1.00. The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.